



DEWALT Electrical Estimating Professional Reference (DEWALT Series)

Adam Ding, Paul Rosenberg, American Contractors Educational Services

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The *DEWALT Electrical Estimating Professional Reference* (Second Edition) is a practical guide for electricians to successfully estimate and bid jobs anywhere. Based on real-life experience from the angle of a professional electrical estimator, this detailed book covers every step of the process from pre-bid to the contract being awarded, and everything in between. This reference guide is the perfect tool for professional building and technical trade contractors, service technicians, maintenance personnel, plant managers, engineers, designers, and architects. Some of the topics that are covered include: estimating forms, bid worksheets, quantity take-off checklists, proposal inclusions and exclusions, marketing techniques, job negotiations, suggested man-hours, estimating data tables and much more.

Key Reference Features

- Guide to help the professional successfully bid on contracting jobs
- Includes various estimating methods and explains how and when to use them
- Enables the user to better understand overhead costs and profit margins to help make estimating decisions

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